

Highlight
**Financing
 Contracts**

The Small Business Development Center and Rio South Texas Regional Procurement Technical Assistance Center will host Financing Contracts for Small Businesses interested in wanting to learn how to finance their contracts. Guest Speakers will include the U.S. Small Business Administration and Border Capital Bank. The event will be on September 16 from 9:00 am-11:00 am at the UTPA Annex. To register please contact the SBDC at 956/665-7535.



Funded in part through a cooperative agreement with the U.S. Small Business Administration. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Assistance for the hearing impaired can be attained by calling the TDD at (956) 665-5071. For additional information, telephone is (956) 665-7535 or visit the SBDC website at www.utpa.edu/sbdc.

**SBDC Calendar of Events
 SEPTEMBER 2010**

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6 LABOR DAY	7 ABC's of Contracting-B Basics in Business-E	8 Credit & Identity Theft-O	9 Rural Economic Summit-O	10	11
12	13	14 Basics in Business-E	15 7 Keys to Small Business Marketing-H Legal Tips-O	16 Financing Contracts-E	17	18
19	20 QuickBooks Lunch 'n Learn-E	21	22	23	24	25
26	27	28	29 HUB & 8(a)-H QuickBooks Lunch 'n Learn-O	30 Legal Tips-O		

E—EDINBURG H—HARLINGEN B—BROWNSVILLE O—OTHER

The University of Texas-Pan American Small Business Development Center

EDINBURG

- 9/7, 9/14 Basics in Business—Learn about permits, licenses, etc. to get your business started. Recommended course for new clients. Fee: None (UTPA Annex, Edinburg) 9/7 from 2:00 pm– 4:00 pm **AND** 9/14 from 10:00 am-12:00 pm
- 9/16 Financing Contracts— Join the Small Business Administration and Border Capital Bank as they discuss different ways to finance contracts. Fee :None (UTPA Annex, Edinburg) from 9:00 am-11:00 am **In partnership with Rio South Texas Regional PTAC*
- 9/20 QuickBooks Lunch 'n Learn— Are you a QuickBooks user or thinking of using this software in your business? Do you have recurring questions and don't know who to ask? Join us for an ongoing forum on using QuickBooks to manage your books. Fee: None (UTPA Annex, Edinburg) 11:30-1:30 pm ** In partnership with Salinas, Allen & Schmitt, L.L.P*

HARLINGEN

- 9/15 The 7 Keys to Small Business Marketing— This seminar is a basic guide for small business owners looking to improve or develop their marketing strategy for this business. Fee: None (Harlingen Area Chamber of Commerce, Harlingen) 2:00 pm– 4:00 pm
- 9/29 HUB & 8(a)—What is 8a? How does HUB certification help my business? Being 8A and HUB certified can help your business obtain contracts for greater success! Learn more about business certifications from SBA and HUB specialist. Fee: None (Harlingen Area Chamber of Commerce, Harlingen) 2:00 pm-4:00 pm. **Presented in Partnership with Rio South Texas Regional PTAC*

BROWNSVILLE

- 9/7 The ABC's of Government Contracting— Learn how the Government buys, Selling to the Government, Myths and Realities of Government Contracting and much more. Fee: None (Brownsville Chamber of Commerce, Brownsville) 9:00 am-12:00 pm **Presented in Partnership with Rio South Texas Regional PTAC*

OTHER

- 9/9 Get in the Game: Rural Economic Summit— Join the Small Business Development Center & Texas Workforce Commission at the Rural Economic Summit, highlights include Planning & Sustainability in the Rural Areas, Engaging Entrepreneurs in the Rural areas for Economic Development, Workforce Development & Technology Based Rural Education Strategies, Green Initiatives in Rural Communities and much more. The SBDC will also have a booth to get more information on our Rural Business services. Fee: None (Isla Grande Beach Resort, South Padre Island) 8:00 am-4:00 pm **For registration please contact Gloria Casas at Texas Workforce-gcasas@camwksinc.org*
- 9/8 Credit & Identity Theft— Protect your credit and safeguard your information Fee: None (Pharr Chamber of Commerce, Pharr) 2:00 pm-4:00 pm **Presented in Partnership with Consumer Credit Counseling Service of South Texas*
- 9/15 Legal Tips—Join Carla Sanchez from Texas Rio Grande Legal Aid as she covers legal duties important to your business Fee: None (McAllen Hispanic Chamber of Commerce, McAllen) 9 am to 11 am. **Presented in Partnership with Texas Rio Grande Legal Aid*
- 9/29 QuickBooks Lunch 'n Learn— Are you a QuickBooks user or thinking of using this software in your business? Do you have recurring questions and don't know who to ask? Join us for an ongoing forum on using QuickBooks to manage your books. Fee: None (Weslaco Chamber of Commerce, Weslaco) 11:30-1:30 pm ** In partnership with Salinas, Allen & Schmitt, L.L.P & the Weslaco Chamber of Commerce— Lunch will be provided for this session.*
- 9/30 Legal Tips—Join Carla Sanchez from Texas Rio Grande Legal Aid as she covers legal duties important to your business Fee: None (Greater Mission Chamber of Commerce, McAllen) 12 pm– 2 pm. **Presented in Partnership with Texas Rio Grande Legal Aid*