

Occupational Profile
General Managers & Top Executives
OES (Occupational Employment Statistics) CODE: 19005

Cameron County		Hidalgo/Starr/Willacy Counties	
Employment 2000	Projected Employment 2010	Employment 2000	Projected Employment 2010
2,110	2,410	3,080	3,460
Absolute Change		Absolute Change	
#	%	#	%
300	14.2	380	12.3
Is License Required?	Growth to Replacement	Is License Required?	Growth to Replacement
No	1:1.1	No	1:1.2
Hourly Wage 2002		Hourly Wage 2002	
Mean	Median	Mean	Median
\$26.99	\$21.85	\$24.82	\$21.32

Job Description:

General Managers and Top Executives devise strategies and formulate policies to ensure that the objectives of the organization are met. Although they have a wide range of titles—such as chief executive officer, president, executive vice president, owner, partner, brokerage office manager, school superintendent, and police chief—all formulate policies and direct the operations of businesses and corporations, nonprofit institutions, and other organizations.

Average Education Required

A bachelor's degree is the minimum formal education required for these occupations. However, many also require a master's degree, and some require a Ph.D., M.D., or J.D. (law degree).

Related Occupations

General managers and top executives plan, organize, direct, control, and coordinate the operations of an organization and its major departments or programs. Other managerial occupations have similar responsibilities; however, they are concentrated in specific industries or are responsible for a specific department within an organization. They include administrative services managers,

education administrators, financial managers, and restaurant and food service managers. Government occupations with similar functions are president, governor, mayor, commissioner, and legislator.

Industrial Employment Patterns		
Industry Code	Industry	Percent of Employees
5810	Eating & Drinking Places	4.5%
5080	Machinery, Equipment, & Supplies	2.9%
5410	Grocery Stores	2.8%
8740	Management & Public Relations	2.2%
7370	Computer & Data Processing Services	2.0%

Skills Required

- Coordination -- Adjusting actions in relation to others actions
- Judgment and Decision Making -- Weighing the relative costs and benefits of a potential action
- Identification of Key Causes -- Identifying the things that must be changed to achieve a goal
- Identifying Downstream Consequences -- Determining the long-term outcomes of a change in operations
- Systems Evaluation -- Looking at many indicators of system performance, taking into account their accuracy
- Management of Financial Resources -- Determining how money will be spent to get the work done, and accounting for these expenditures

Systems Perception -- Determining when important changes have occurred in a system or are likely to occur